

Build Relationships in Social Situations



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"Great content, especially on cell phones and social events. Very conversational format, easy to ask questions. I was able to relate to the real world situations."

Attending a conference, at a chamber mixer, at your company's sponsored event, during a meeting break - everyday you will find yourself in business social situations that can make or break you. Navigating business social situations successfully puts you on the path to success.

Working the room □

- 3 vital behaviors
- Small talk tactics
- Cultivate curiosity
- How to join a conversation
- How to leave a conversation
- Difficult conversations

Food and drink □□□□□ □

- Managing hors d'oeuvres
- Why food is never the focus

- The consumption rule

Introductions

- 4 steps to a successful introduction
- What to do when you forget a name
- Who to introduce to whom
- Some is always better than none

The smart networker

- Why business social skills matter
- How to build your network
- How to keep acquaintances engaged
- Avoid common networking mistakes

And so much more!



Training Modules

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Image and Attire - To achieve career goals and be a professional that everyone holds in the highest esteem, employees and executives need to develop and be aware of their [personal brand](#) and [professional image](#).

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Business Social-Comprehensive [business studies](#) and [colleague relationships skills](#)

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Communication [colleague](#) [relationships skills](#) allow professionals to build and maintain